



Accounts for the year ended 31 March 2010

Registered Charity No. 1080536. Company Limited by Guarantee. Registered in England No. 3696656.
Registered office: Westpoint House, 32/34 Albert Street, Fleet, GU51 3RW

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Legal and Administrative Information

Trustees	S E Whitaker M Tague A J Thompson S Millman
Secretary	J Felgate
Chief Executive	J Felgate
Charity number	1080536
Company number	3696656
Principal address	Westpoint House 32-34 Albert Street Fleet Hampshire GU51 3RW
Registered Office	Westpoint House 32-34 Albert Street Fleet Hampshire GU51 3RW
Auditors	RSM Tenon Audit Limited Clifton House Bunnian Place Basingstoke Hampshire RG21 7JE
Accountants	JS2 Limited One Crown Square Woking Surrey GU21 6HR
Bankers	NatWest Bank plc 116 Guildford Street Chertsey Surrey KT16 9AJ

Trustees report

For the year ended 31 March 2010

The trustees present their report and financial statements for the year ended 31 March 2010.

The accounts have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the charity's memorandum and articles of association, applicable law, the Companies Act 2006 and the Statement of Recommended Practice, "Accounting and Reporting by Charities", issued in March 2005.

Structure, governance and management

The company was established under a memorandum of association which sets out the objects and powers of the charitable company and it is governed under its articles of association.

The trustees, who are also the directors for the purpose of company law, who served during the year, were:

S E Whitaker
S Millman
A J Thompson
M Tague

The appointment of trustees is in accordance with the charity's articles of association, whereby each member has the right to appoint and remove a trustee and to appoint and remove an alternate.

Honorary positions are as follows:

S E Whitaker Chair
A J Thompson Honorary Treasurer

None of the trustees has any beneficial interest in the company.

Childlife provides both a job description and a code of conduct for trustees to ensure that the duties and responsibilities of being a trustee are clearly understood. In addition, it has specialist job descriptions for both the Chair of Trustees and Honorary Treasurer. These are provided to all new trustees as part of their induction information.

New trustees are encouraged to meet with the Chief Executive Officer and staff members and other trustees within the first few months of appointment.

Training for trustees is provided if required.

Trustees report (continued)

For the year ended 31 March 2010

BACKGROUND

The idea for Childlife, a consortium of children's charities allowing its member charities to fundraise collectively, was first thought of in 1992. Its first donor was recruited in July 1993. Childlife became a company limited by guarantee in 1999 and a registered charity in 2000.

Member charities of Childlife:

Acorns Children's Hospice

Ataxia UK

National Children's Bureau

National Deaf Children's Society

The Board of Trustees which has four members, one from each member charity, administers the charity and meets quarterly. A Chief Executive Officer is appointed by the trustees to manage the day to day operations of the charity. To facilitate effective operations, the Chief Executive Officer has delegated authority, within the terms of delegation approved by the trustees, for operational matters including finance, employment, fundraising and charitable activities.

Donations received by Childlife are distributed every three months to these charities and hundreds of thousands of pounds are raised each year to support their important work with children and young people.

The trustees have assessed the major risks to which the charity is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks.

Childlife's Board of Trustees is legally required to minimise any risk to the charity. The trustees have developed a risk management strategy which involves a regular review of the key risks faced by the charity and the establishment of systems and procedures to address these potential risks and to minimise both the likelihood of these risks occurring and their impact should they materialise.

OBJECTIVES AND ACTIVITIES

The objects of Childlife are *to promote the relief of children who are in need, by enabling the member charities to meet their respective charitable purposes, through the provision of grant payments.*

The trustees confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing Childlife's aims and objectives.

Childlife carries out its public benefit of improving the lives of children and young people through the work of its member charities by supporting the member charities in providing a strong income source in the short, medium and long term future, and this has continued to be the focus in 2009-10. To enable Childlife to achieve its aim, it has continued its fundraising programmes in payroll giving fundraising and has also continued to invest in a variety of fundraising activities, in particular telephone programmes to convert cash donors to regular giving and re-activate lapsed regular donors.

The surplus of net incoming resources after allowing for promotional and support costs for member charities and governance costs is distributed equally and on a quarterly basis to its four member charities as grants.

Trustees report (continued)

For the year ended 31 March 2010

ACHIEVEMENTS AND PERFORMANCE

Review of 2009/10

The beneficiaries of Childlife's work are the children, young people and their families throughout the UK who have received support and advice or will benefit from research undertaken by the four member charities through the grant payment to them from Childlife. In 2009/10 Childlife gave a total of £550,000 to the member charities. This enabled the four member charities to achieve the following:

Acorns Children's Hospice

Acorns Children's Hospice currently cares for over 600 life limited children and their families from across the West Midlands and the Three Counties of Worcestershire, Herefordshire and Gloucestershire. Acorns offers a network of care services through its three hospices in Birmingham, Worcester and Walsall, supporting the whole family, 24-hours a day, seven days a week be it through our Community Team or our hospices.

"It costs us £4,500 per day per hospice, to provide these services free of charge to families. As Acorns receives very little of its funding from the government it relies almost entirely on community donations. Last financial year, Childlife donated £137,500 to Acorns which helped us to provide urgent care for life limited children and their families at one of our hospices for a whole month." **Mike Tague, Acorns Children's Hospice**

Ataxia UK

Ataxia is a progressive neurological condition that affects walking, speech, and coordination. There is currently no cure and nothing to slow down its progress. Research is currently underway to find out how many children have ataxia, but it's estimated there are around 5,000 in the UK.

"Thanks to Childlife, this year we have been able to provide a special event for children with ataxia and their siblings at the annual conference. While their parents learned about new treatments and developments in research, and shared advice for living with the condition, the children enjoyed a morning of games and face-painting, followed by a day out to a local zoo and park. Having a day out like this gives children with this life-limiting condition a chance to just be children for the day, and also lets them meet others with ataxia for the first time and see that they aren't alone.

This year Childlife also helped fund two research projects which are looking for new potential drug targets for the form of ataxia that most affects children – a crucial step in the progress towards a treatment. Childlife also supported another research project which involved studying how this form of ataxia progresses over time - much-needed information to help researchers' in future clinical trials. Funding also continued to help with recruitment of participants to a number of studies.

Trustees report (continued)

For the year ended 31 March 2010

Ataxia UK is committed to supporting people to live day-to-day with ataxia, while continuing to fund promising new research projects that we hope will one day lead to effective treatments or a cure for the condition.”

Sue Millman, Ataxia UK

National Children’s Bureau (NCB)

NCB’s vision is a society in which all children and young people are valued and their rights respected. As the leading support and development charity for children, young people and families, NCB brings together all those working tirelessly to address the range of education, health and care needs of today’s children.

“Using our experience and expertise built up over the past 40 years, we reach out to support those working with children, their families and carers by offering essential information on policy, research and best practice. We always ensure that we only undertake work that is in the best interests of children and young people, and the money we receive from Childlife helps us to successfully deliver the 60 or so projects that we run each year, ranging from children in care to children living with HIV or in youth custody. In doing so, we draw on our vast wealth of knowledge and expertise and means we can truly claim that we cover every aspect of children and young people’s lives.” **Sally Whitaker, NCB**

National Deaf Children’s Society (NDCS)

NDCS is the national charity dedicated for creating a world without barriers for deaf children and young people.

“We represent the interests and campaign for the rights of all deaf children and young people from birth until they reach independence. We believe that the family is the most important influence on a deaf child’s development.

Grants from Childlife in 2009/10 helped to expand our vital support services. It helped us to extend the hours our Helpline was open, so we could be there for even more families with deaf children; and helped us to develop a fantastic new website for deaf children and young people to meet and have fun with their friends.” **Allan Thompson, NDCS**

Trustees report (continued)

For the year ended 31 March 2010

Review of 2009/10 Objectives

Childlife's fundraising activities balance the need to provide a stable income stream in the short-term while testing and developing new fundraising techniques each year to secure future growth in income for the member charities. This year, Childlife has continued its investment in the recruitment of regular donors and in the collaborative fundraising as part of the Smile a Minute and Friends at Work payroll giving consortia. Ongoing programmes continue to successfully upgrade existing donors and reactivate lapsed donors.

Target: To improve the lives of children and young people by supporting and promoting the work of the four member charities.

Achievement: Childlife gave grants totalling £550,000 to member charities in 2009/10. This enabled the member charities to fund a wide range of programmes from research to support services, which have directly benefitted children and young people throughout the UK.

Target: To provide a stable income stream for the four member charities.

Achievement: The Childlife grant for 2009/10 was possible due to undertaking a variety of fundraising programmes both to recruit new regular donors as well as re-activating and retaining existing donors.

Target: To continue to promote the work of the four member charities to Childlife supporters.

Achievement: Supporters of Childlife received newsletters and additional communications featuring the work of each member charity as well as case studies of individual children, young people and their families, who had benefitted from the services of the member charities.

Target: To facilitate and enhance the partnership between the four member charities.

Achievement: As well as meeting at the quarterly trustee meetings, there is regular communication via the Chief Executive between the four member charities. This includes sharing results and best practice.

2010/11 Objectives

- To improve the lives of children and young people throughout the UK by supporting and promoting the work of the four member charities.
- To provide a stable income stream for the four member charities.
- To continue to promote the work of the four member charities to Childlife supporters.
- To facilitate and enhance the partnership between the four member charities

Trustees report (continued)

For the year ended 31 March 2010

FINANCIAL REVIEW

Childlife has continued throughout the year to promote the relief of children in need, in accordance with its objects, and all of its fundraising activities remain dedicated to this purpose.

Its primary funding sources remain payroll giving and committed giving via direct debits and standing orders. The charity is a member of the payroll consortia, Smile a Minute and Friends at Work, raising money through payroll giving for a group of charities.

Due to the ongoing economic uncertainty, it has been a difficult environment within which for Childlife to fundraise and in particular to recruit new donors. As such Childlife has had to decrease the level of grant payments to the four member charities in 2009/10 compared to the previous year, a drop from £175,000 to £137,500 per member charity.

The Board of Trustees conducts annual reviews of the appropriate level of unrestricted reserves. The purpose of this reserve is to provide stability for Childlife to ensure that it is able to honour existing contractual obligations, to cover unforeseen events beyond the organisation's control and to be able to continue its operations in the unlikely event of a significant fluctuation in expenditure and income.

Following the decision taken by the trustees in 2008/09 to draw upon the reserves of the charity in order to sustain the level of grant payments for that year, it was agreed that in 2009/10 the plan would be to increase the reserves so that they would meet the reserves policy. It is the policy of Childlife to have general reserves amounting to three months operating costs. Based on the 2009/10 budget, the required reserve level was set at £92,000. The undistributed total funds balance at 31st March 2010 was £192,001 and as such is above the required reserves policy. It was agreed by the trustees that the surplus in the reserves for 2009/10 be used in 2010/11 to invest in fundraising opportunities in order to combat the forecast decrease in gross income from payroll and direct debit donations.

The general reserves shall be retained in bank and cash and invested within the funds held on all bank accounts.

Childlife has powers under its Memorandum of Association to invest the funds of the charity not required for immediate working purposes in such manner as may be thought fit. The objective of Childlife's investment is to maximise interest generation while minimising risk to both company and member charities.

It achieves this by transferring funds between a current and a COIF Charities Deposit Fund held by CCLA. Income is required to be readily accessible in order to honour grant payment commitments to the four member charities and ongoing contractual income generating activities.

Trustees report (continued)

For the year ended 31 March 2010

TRUSTEE'S RESPONSIBILITIES

The trustees are responsible for preparing the Annual Report and the accounts in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charity and of its incoming resources and application of resources, including its net income and expenditure for the year.

In preparing these accounts, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and which enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Disclosure of information to auditors

Each of the directors has confirmed that there is no information of which they are aware which is relevant to the audit, but of which the auditor is unaware. They have further confirmed that they have taken appropriate steps to identify such relevant information and to establish that the auditors are aware of such information.

Auditors

Our auditors have changed their name to RSM Tenon Audit Limited and have signed the audit report in their new name.

RSM Tenon Audit Ltd were re-appointed as auditors of Childlife at the AGM in September 2009.

Trustees report (continued)

For the year ended 31 March 2010

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

On behalf of the Board of Trustees

S E Whitaker

Trustee

17th June 2010

Independent Auditors' Report to the Members of Childlife

We have audited the financial statements of Childlife for the year ended 31 March 2010 on pages 12 to 23. The financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the charitable company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

The trustees' (who are also the directors of the company for the purposes of company law) responsibilities for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Trustees' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and have been prepared in accordance with the Companies Act 2006. We also report to you whether in our opinion the information given in the Trustees' Annual Report is consistent with those financial statements.

In addition we report to you if, in our opinion, the charity has not kept adequate accounting records, if the charity's financial statements are not in agreement with the accounting records and returns, if we have not received all the information and explanations we require for our audit, or if certain disclosures of trustees' remuneration specified by law are not made.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Trustees Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to other information.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view, of the state of the charity's affairs as at 31 March 2010, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- the financial statements have been prepared in accordance with the Companies Act 2006; and
- the information given in the Trustees' Annual Report is consistent with the financial statements.

Auditors' report (continued)

**Christopher Mantel (Senior Statutory Auditor)
for and on behalf of**

Date 22/06/10

**Tenon Audit Limited
Statutory Auditor**

**Clifton House
Bunnian Place
Basingstoke
Hampshire**

Statement of financial activities
 Incorporating the income and expenditure account
 For the year ended 31 March 2010

	Notes	Total 2010 £	Total 2009 £
Incoming resources			
Incoming resources from generated funds			
<i>Voluntary income</i>			
Donations	2	1,030,288	1,048,181
<i>Activities for generating funds</i>			
Trading income	3	4,563	5,790
Investment income	4	608	13,083
Total incoming resources		<u>1,035,459</u>	<u>1,067,054</u>
Resources expended			
Cost of generating funds			
Cost of generating voluntary income	5	280,025	585,356
Fundraising trading: costs of good sold	5	2,037	2,295
		<u>282,062</u>	<u>587,651</u>
Net incoming resources available		<u>753,397</u>	<u>479,403</u>
Charitable activities			
Promotion and support of member charities	5	567,960	730,547
Governance costs	5	18,999	18,242
Total resources expended		<u>869,021</u>	<u>1,336,440</u>
Net incoming / (outgoing) resources before transfers		166,438	(269,386)
Gross transfers between funds			
Net income for the year/Net movement in funds		<u>166,438</u>	<u>(269,386)</u>
Fund balance at 1 April 2009		25,563	294,949
Fund balance at 31 March 2010		<u>192,001</u>	<u>25,563</u>

All of the above results derive from continuing activities and are unrestricted. There are no gains and losses other than those disclosed above. The accompanying notes form an integral part of these financial statements.

The Statement of Financial Activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

Balance sheet

As at 31 March 2010

Company no: 03696656

	Notes	2010 £	2009 £
Fixed assets			
Tangible assets	11	14,412	7,932
Current assets			
Debtors	12	15,081	25,730
Cash at bank and in hand		183,938	66,581
		<u>199,019</u>	<u>92,311</u>
Creditors: amounts falling due within one year	13	<u>(21,430)</u>	<u>(74,680)</u>
Net current assets		<u>177,589</u>	<u>17,631</u>
Total Net assets		<u>192,001</u>	<u>25,563</u>
Represented by			
Income Funds			
<i>Unrestricted funds:</i>			
Other charitable funds	15	192,001	25,563
		<u>192,001</u>	<u>25,563</u>
Total charity funds		<u>192,001</u>	<u>25,563</u>

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

The accompanying notes form an integral part of these financial statements.

The accounts on pages 12 to 23 were approved by the Board on 17th June 2010 and signed on its behalf by

S E Whitaker
Trustee

Notes to the accounts

For the year ended 31 March 2010

1 Accounting policies

a) Basis of preparation

The financial statements have been prepared under the historical cost convention.

The financial statements have been prepared in accordance with the Statement of Recommended Practice, "Accounting and Reporting by Charities" (revised 2005), the Financial Reporting Standard for Smaller Entities (effective April 2008) and the Companies Act 2006.

b) Incoming resources

DONATIONS

Voluntary income is received by way of donations and is included in the Statement of Financial Activities when receivable or received. The majority of the donations are received in the form of payroll giving, standing orders and direct debits. The nature of these forms of donation is that they can be cancelled at any time by the donor. In most cases they are therefore recognised upon receipt unless there is a certainty about the amounts receivable and about the period to which they are attributable. Income from gift aid tax recoverable is recognised in the same accounting period that the related donations are recognised.

The value of services provided by volunteers has not been included.

DEFERRED INCOME

Any income received by the charity in advance of the due date upon which it becomes receivable is deferred until that due date. Such amounts are not material and arise only incidentally.

c) Resources expended

Resources expended are recognised in the period in which they are incurred. Resources expended include attributable VAT.

COST OF GENERATING VOLUNTARY INCOME

The costs of generating voluntary income includes amounts paid by Childlife during the financial year to third parties to recruit new committed givers for the charity and to undertake various telephone fundraising campaigns. Donors to Childlife choose to donate via payroll giving, via the gift aid scheme or via home money boxes. It is the charity's policy to expense these costs in the period in which they are incurred.

Notes to the accounts (continued)

For the year ended 31 March 2010

1 Accounting policies (continued)

PROMOTION AND SUPPORT OF MEMBER CHARITIES

This includes the costs of promotion and support to the member charities and the costs of grants payable. The surplus of net incoming resources after allowing for promotional and support costs for member charities and governance costs is distributed equally and on a quarterly basis to its four member charities. A fifth payment may be made annually to the member charities, subject to approval by the trustees, based on surplus reserves determined from the annual financial statements. It is the charity's policy to include fifth payment grants in the period to which they relate.

GOVERNANCE COSTS

Governance costs reflect central operating costs excluding direct and apportioned support costs of generating funds and charitable activities.

APPORTIONMENT OF SUPPORT COSTS

Costs which are directly attributable to a charitable activity or to the costs of generating voluntary income are allocated directly to those activity cost categories. Items of expenditure which contribute directly to the output of more than one activity cost category are apportioned on a reasonable, justifiable and consistent basis. Depreciation is attributed in accordance with the same principles. Support costs which are shared between activities are apportioned on a reasonable, justifiable and consistent basis to the activity cost categories being supported.

The basis for apportionment of actual staff costs is by the estimated time spent by the individual members of staff on different activity cost categories. Most other support costs are apportioned in the same proportion as the staff costs unless there are specific reasons to apply different proportions of the cost to different activity cost categories.

Expenditure is classified under the principal categories of charitable and other expenditure rather than the type of expense, in order to provide more useful information to users of the accounts.

Charitable activities comprise direct expenditure including direct staff costs attributable to the activity. Support costs have been allocated to activities based on the average staff time spent. Governance costs are those incurred in connection with the management of the Society's assets, organisational administration and compliance with constitutional and statutory requirements.

Grants payable are charged in the year when the offer is conveyed to the recipient except in those cases where the offer is conditional, such grants being recognised as expenditure when the conditions attaching are fulfilled. Grants offered subject to conditions which have not been met at the year-end are noted as a commitment, but not accrued as expenditure.

Notes to the accounts (continued)

For the year ended 31 March 2010

1 Accounting policies (continued)

d) *Tangible fixed assets and depreciation*

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery	- 25% per annum on cost
Furniture, fixtures and equipment	- 25% per annum on cost.
Website costs	- 33.3% per annum on cost

e) *Leasing and hire purchase commitments*

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

f) *Pensions*

The charity operates a defined contributions pension scheme. Contributions are charged in the accounts as they become payable in accordance with the rules of the scheme.

g) *Accumulated funds*

Designated funds comprise funds which have been set aside at the discretion of the trustees for specific purposes. The purposes and uses of the designated funds are set out in the notes to the accounts.

h) *Taxation*

The charitable company is exempt from corporation tax on all its charitable activities.

i) *Consortia*

Donations to Childlife as a result of Smile a Minute and Friends at Work consortia are recognised in the Statement of Financial Activities within donations. Expenditure on the recruitment and administration of donors for the consortia is recognised in the Statement of Financial Activities within fundraising costs.

Notes to the accounts (continued)

For the year ended 31 March 2010

2 Voluntary income: donations

	2010 £	2009 £
Unrestricted funds:		
Payroll giving programme	280,968	325,210
Face-to-face programme	596,755	599,551
Exceptional donations	27,945	-
Sundry donations	18,480	13,481
Money box income	11,723	28,257
Smile a minute income	57,474	52,719
Friends at work income	33,611	28,963
Other	3,332	-
	<u>1,030,288</u>	<u>1,048,181</u>

3 Activities for generating funds: trading income

	2010 £	2009 £
Activities for generating funds: trading income	4,563	5,790
Fundraising trading: costs of goods sold	(2,037)	(2,295)
Net activities for generating funds: trading income	<u>2,526</u>	<u>3,495</u>

4 Investment income

	2010 £	2009 £
Interest receivable	<u>608</u>	<u>13,083</u>

Notes to the accounts (continued)

For the year ended 31 March 2010

5 Analysis of total resources expended

Direct Costs	Costs of generating voluntary income £	Charitable activities £	Governance costs £	Trading costs £	2010 TOTAL £	2009 TOTAL £
Staff Costs including						
Temp staff	72,462	5,199	9,705	-	87,366	88,995
Audit	-	-	4,829	-	4,829	4,912
Direct Fundraising	143,272	-	-	2,037	145,309	454,554
Newsletter	-	10,082	-	-	10,082	23,120
Grant Payments	-	550,000	-	-	550,000	700,000
	<u>215,734</u>	<u>565,281</u>	<u>14,534</u>	<u>2,037</u>	<u>797,586</u>	<u>1,271,581</u>
Support Costs *						
Office Costs	33,647	1,402	2,337	-	37,386	35,323
Legal & Accountancy	10,895	455	756	-	12,106	10,580
IT	14,337	597	996	-	15,930	13,235
Depreciation	1,975	82	137	-	2,194	2,468
Other	3,437	143	239	-	3,819	3,253
	<u>280,025</u>	<u>567,960</u>	<u>18,999</u>	<u>2,037</u>	<u>869,021</u>	<u>1,336,440</u>

* Support costs are allocated on the basis of time spent on each activity.

Included above are operating lease payments of £9,020 during the year.

6 Costs of generating voluntary income – Direct Fundraising Costs

	2010 £	2009 £
Costs of generating voluntary income comprise:		
Payroll giving donor recruitment	9,603	15,963
Face-to-face donor recruitment	5,518	289,592
Money box costs	559	7,387
Smile a minute donor recruitment	25,083	27,299
Friends at work donor recruitment	18,867	16,866
Direct debit processing	20,511	23,834
Telephone campaigns	27,475	12,458
Fundraising Development Fund activities	35,656	58,860
	<u>143,272</u>	<u>452,259</u>

Notes to the accounts (continued)

For the year ended 31 March 2010

7 Activities undertaken directly

	2010 £	2009 £
Other costs relating to promotion and support of member charities comprise:		
Newsletter printing	7,440	11,109
Newsletter postage	2,642	12,011
	<u>10,082</u>	<u>23,120</u>

The promotion and support costs for member charities include the publication of a newsletter three times a year which provides details of the work done by the four member charities. Also included are the costs of maintaining a web-site which provides information on the work done by the four member charities and links to their own web-sites. The costs include direct staff costs and apportioned support costs.

8 Grants payable

	2010 £	2009 £
Promotion and support of member charities	<u>550,000</u>	<u>700,000</u>

The grants paid to member charities are used by those charities to support a variety of activities and projects all of which promote the relief of children who are in need. The trustees have been assured that all member charities have procedures in place to ensure that, on an ongoing basis, the grants made by Childlife are spent in accordance with its objectives. In addition the trustees have agreed a reporting process relating to how the grants have been spent by the member charities.

Grants to institutions relating to promotion and support of member charities comprise:

Acorn Children's Hospice	137,500	175,000
Ataxia UK	137,500	175,000
National Deaf Children's Society	137,500	175,000
National Children's Bureau	137,500	175,000
	<u>550,000</u>	<u>700,000</u>

9 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year or prior year. No expenses were paid to trustees by the charity during the year or prior year.

Notes to the accounts (continued)

For the year ended 31 March 2010

10 Employees

Number of employees

The average monthly full time equivalent number of employees during the year was:

	2010 Number	2009 Number
Cost of Generating Voluntary Income	2.1	2.1
Charitable Activities	0.1	0.1
Governance	0.2	0.2
	<hr/>	<hr/>
	2.4	2.4

Employment Costs

	£	£
Wages and salaries	76,883	78,769
Social security costs	6,916	6,868
Other pension costs	3,567	3,358
	<hr/>	<hr/>
	87,366	88,995

There were four part-time employees during the financial year

No employee earned £60,000 per annum or more.

Notes to the accounts (continued)

For the year ended 31 March 2010

11 Tangible fixed assets

	Website £	Computer equipment £	Fixtures fittings and equipment £	Total £
Cost				
At 1 April 2009	5,270	24,351	3,178	32,799
Additions	7,904	5,162	-	13,066
Disposals	-	(7,111)	(314)	(7,425)
At 31 March 2010	13,174	22,402	2,864	38,440
Depreciation				
At 1 April 2009	-	21,705	3,162	24,867
On disposals	-	(7,111)	(314)	(7,425)
Charge for the year	4,391	2,179	16	6,586
At 31 March 2010	4,391	16,773	2,864	24,028
Net book value				
At 31 March 2010	8,783	5,629	-	14,412
At 1 April 2009	5,270	2,646	16	7,932

12 Debtors

	2010 £	2009 £
Other debtors	13,627	24,397
Prepayments and accrued income	1,454	1,333
	15,081	25,730

Notes to the accounts (continued)

For the year ended 31 March 2010

13 Creditors: amounts falling due within one year

	2010 £	2009 £
Trade creditors	10,323	58,177
Accruals	7,151	16,503
Other creditors	3,956	-
	<u>21,430</u>	<u>74,680</u>

14 Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £3,567 (2009: £3,358).

15 Analysis of net assets between funds

	2010 Total £	2009 Total £
Tangible fixed assets	14,412	7,932
Current assets	199,019	92,311
Creditors: amounts falling due within one year	(21,430)	(74,680)
	<u>192,001</u>	<u>25,563</u>

16 Commitments under operating leases

At 31 March 2010 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	2010 £	2009 £
Expiry date:		
Within one year	-	9,020
Between two and five years	9,020	-
	<u>9,020</u>	<u>9,020</u>

Notes to the accounts (continued)

For the year ended 31 March 2010

17 Commitments

Contractual commitments:

Childlife has also entered into several contractual agreements with payroll giving donor recruitment agencies which are already in place and will continue to run through the next financial period. The contracts have agreed rates payable per new donor recruited based on the amount of the expected annual donation. These contracts do not specify an agreed target number of donors to be recruited.

Childlife has also entered into contractual agreements with an agency which provides payroll giving fundraising and administrative services to Childlife and other charities who are members of the Smile a Minute and Friends at Work consortia.

18 Related parties

Grants of £137,500 each (2009 £175,000 each) were payable to the four member charities during the financial year.

At the year end £nil (2009 £ nil) was payable to each of the four member charities.

The charity was controlled by the four member charities throughout the financial year.